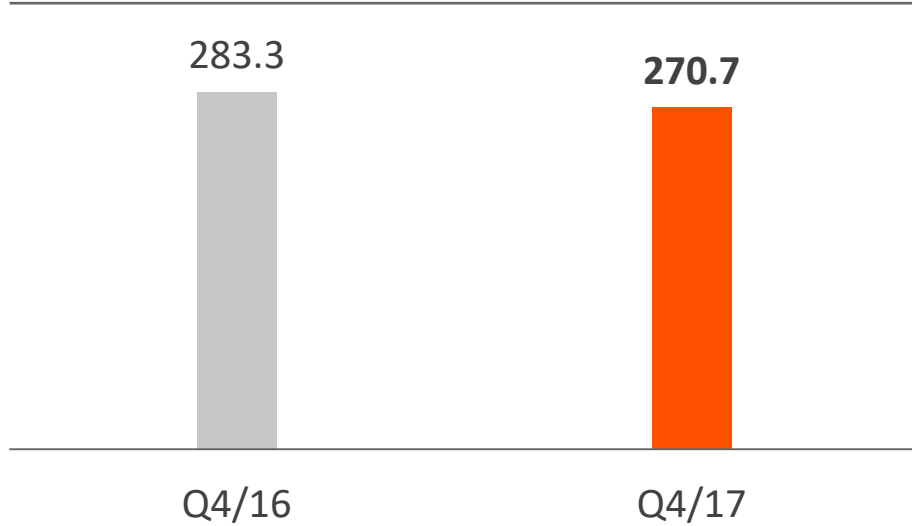


Preliminary results 2017

February 15, 2018

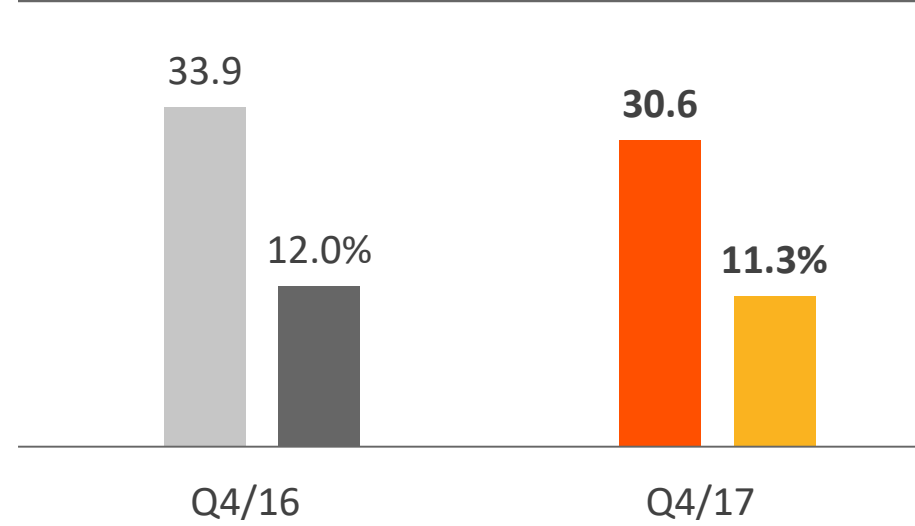
Q4 2017: TAKKT Group

Sales (in EUR million)



- Sales decrease by 4.4% mainly due to negative currency effects (-4.6 %). Slightly positive portfolio effect from Mydisplays acquisition (+0.3%).
- Organic sales decline by -0.1%.
- Lower number of working days had negative sales impact of just above 1%.
- Order intake with significantly better growth than sales.

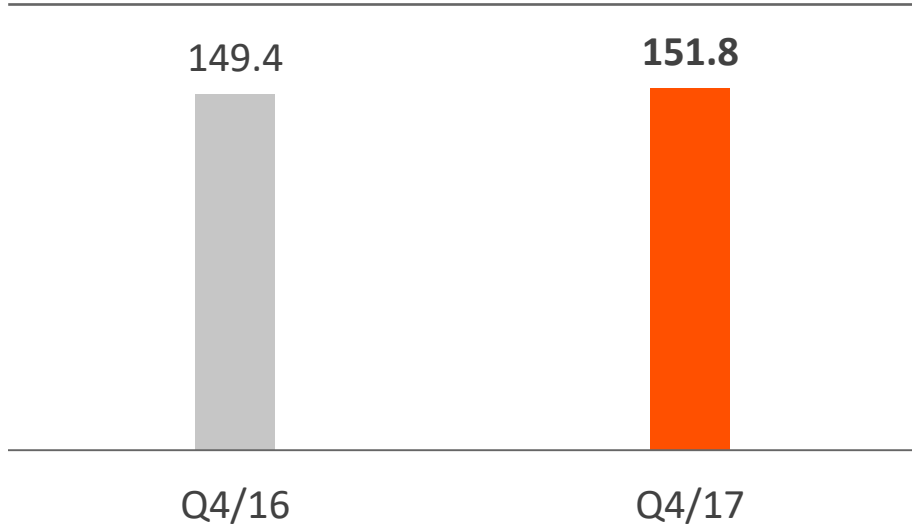
EBITDA (in EUR million) and margin (in %)



- EBITDA margin at 11.3% (12.0%).
- Decrease in profitability due to lack of sales growth and increased digital agenda costs.

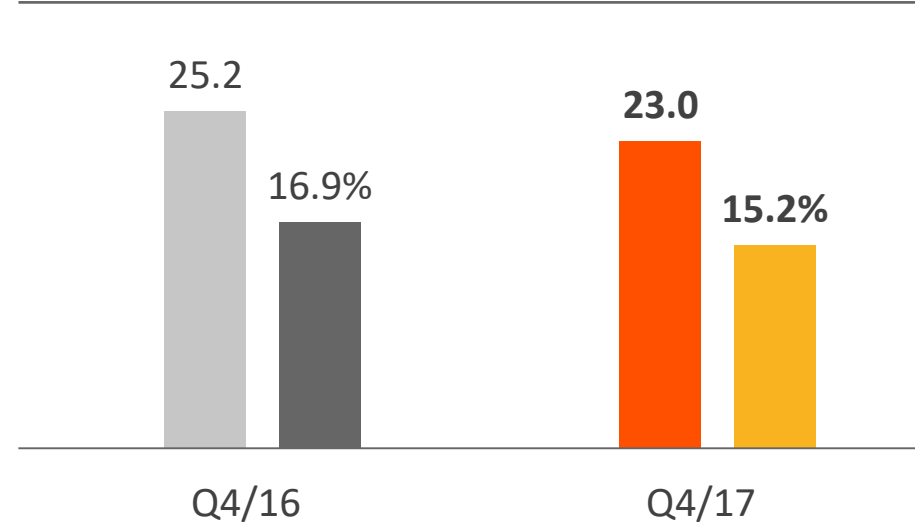
Q4 2017: TAKKT Europe

Sales (in EUR million)



- Sales increase of 1.6% with negative currency effects (-1.1%) as well as a positive acquisition effect from Mydisplays acquisition (+0.5%).
- Organic sales growth of 2.2%. BEG with low single-digit, PSG with mid single-digit organic growth.
- Lower number of working days had negative sales impact of ca. 2%.

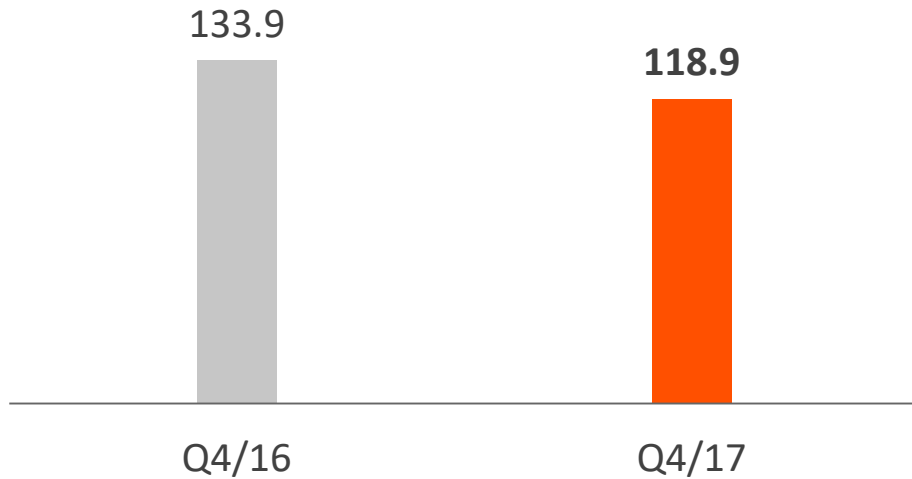
EBITDA (in EUR million) and margin (in %)



- EBITDA margin at 15.2% (16.9%).
- Decrease in profitability mainly due to lower gross profit margin and increased digital agenda costs.

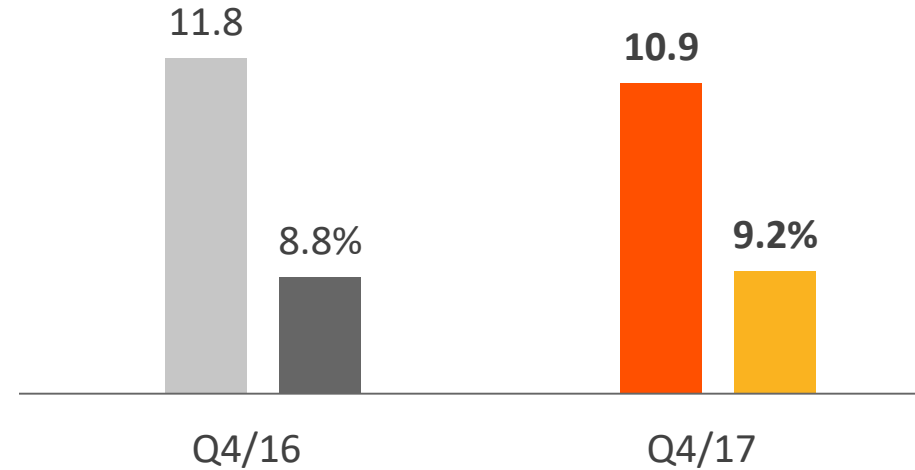
Q4 2017: TAKKT America

Sales (in EUR million)



- Sales decrease by 11.2%, mainly due to negative currency effects (-8.6%).
- Disappointing organic sales development (-2.6%) despite growth in order intake.
- While order intake showed growth at both REG and OEG, sales development was negative as a result of a shift in project business.
- MEG with stable development and DPG with slight growth.

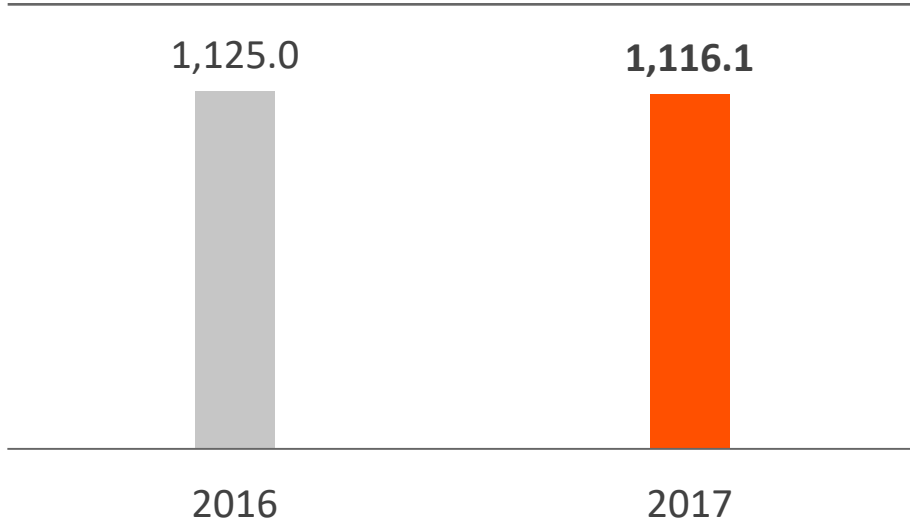
EBITDA (in EUR million) and margin (in %)



- EBITDA margin at 9.2% (8.8%).
- Positive effect on profitability from lower marketing and bonus costs overcompensating higher digital agenda costs and lack of sales growth.

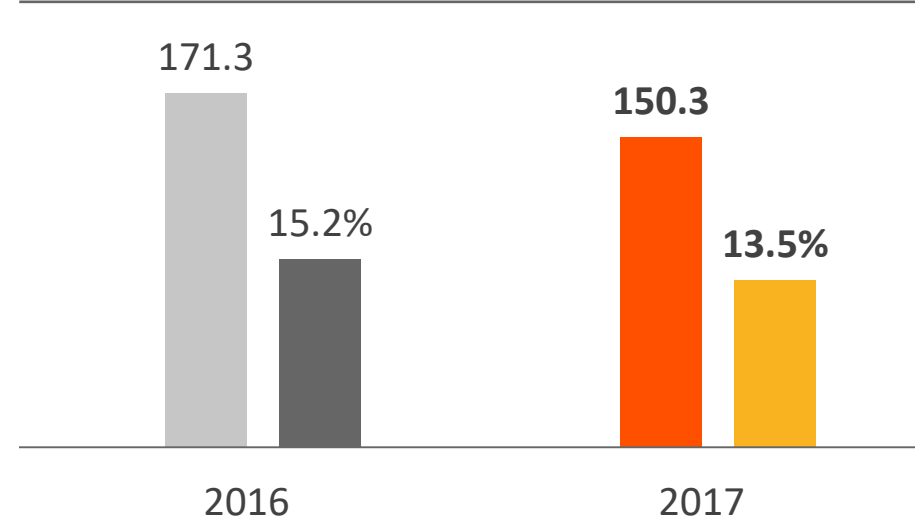
2017: TAKKT Group

Sales (in EUR million)



- Sales decrease by 0.8% with negative currency effects (-1.3%) as well as a positive acquisition effect from Mydisplays acquisition (+0.1%).
- Organic sales growth with 0.4% in the middle of the adjusted guidance corridor of 0% to 1%.

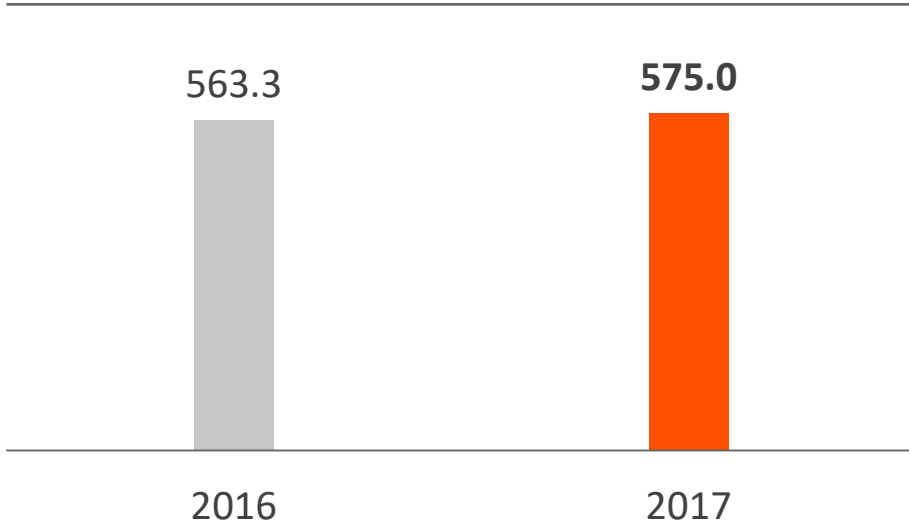
EBITDA (in EUR million) and margin (in %)



- EBITDA margin at 13.5% (15.2%).
- Positive effect in previous year from adjustments of variable purchase price liabilities for Post-Up Stand and BiGDUG totaling EUR 8.6 million.
- Adjusted EBITDA margin at 13.5% (14.5%).
- Decreased profitability due to slow sales growth as well as increased digital agenda costs (-0.5%).
- Overall digital agenda costs of EUR 7.7m (EUR 2.4m)

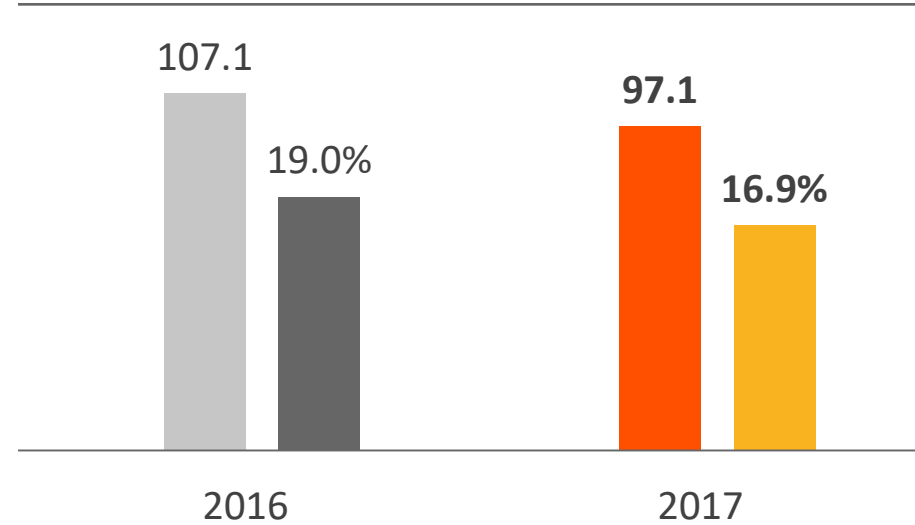
2017: TAKKT Europe

Sales (in EUR million)



- Sales increase of 2.1% with negative currency effects (-0.8%) as well as a positive acquisition effect from Mydisplays acquisition (+0.3%).
- Organic sales growth of 2.6%.
- PSG with slightly higher growth than BEG.

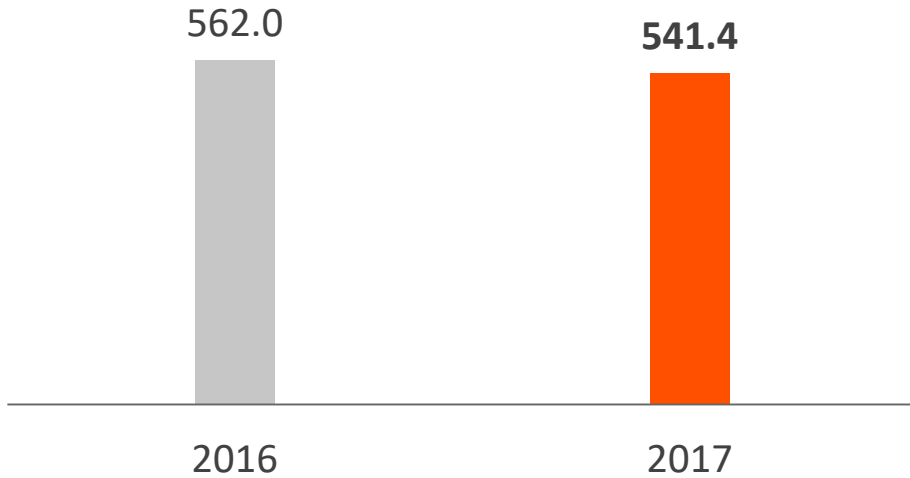
EBITDA (in EUR million) and margin (in %)



- EBITDA margin at 16.9% (19.0%).
- Positive effect in the previous year from adjustments of outstanding variable purchase price liabilities for BiGDUG totaling EUR 4.5 million.
- Adjusted EBITDA margin at 16.9% (18.2%).
- Declining profitability mainly due to increased digital agenda costs and pricing initiative at PSG in Germany.

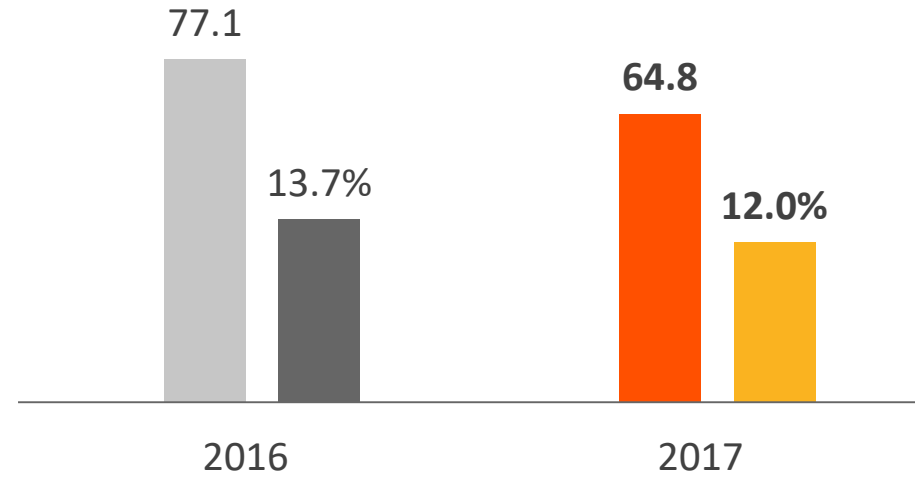
2017: TAKKT America

Sales (in EUR million)



- Sales decrease by 3.7% with negative currency effects (-1.8%).
- Organic sales decrease by 1.9%.
- MEG with high single-digit decline due to weak customer demand in food service and food retail industries. Low single-digit organic growth for REG, DPG and OEG.

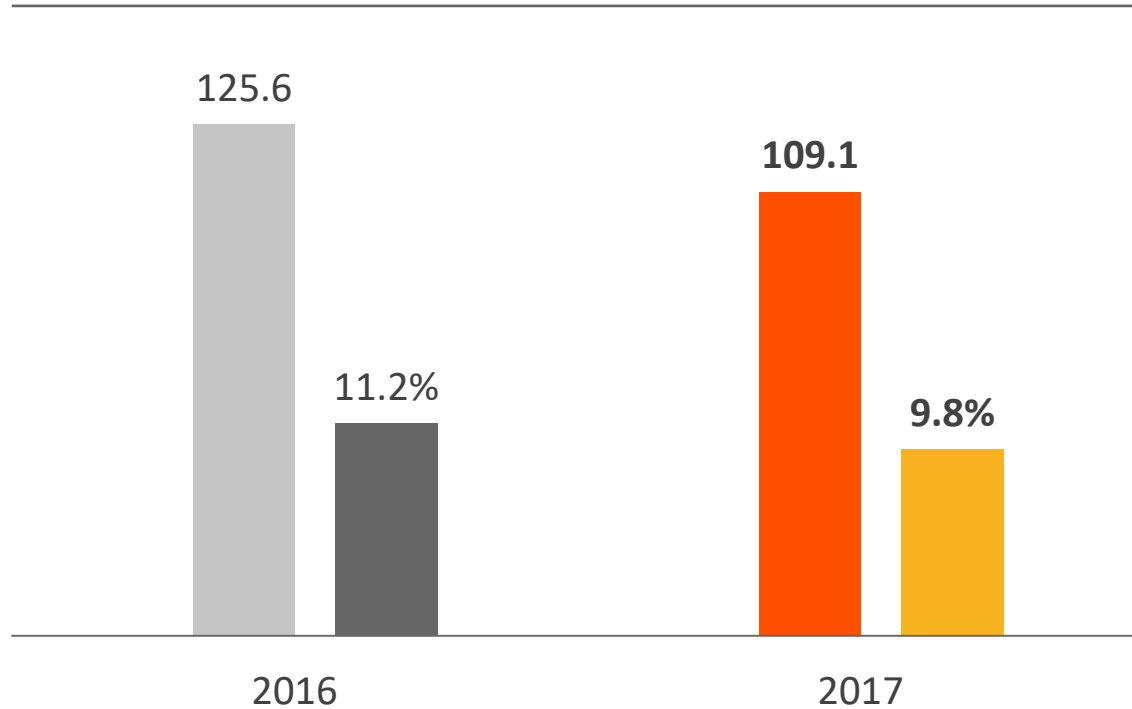
EBITDA (in EUR million) and margin (in %)



- EBITDA margin at 12.0% (13.7%).
- Positive effect in previous year from adjustments of outstanding variable purchase price liabilities for Post-Up Stand totaling EUR 4.1 million.
- Adjusted EBITDA margin at 12.0% (13.0%).
- Declining profitability due to negative sales growth and increased digital agenda costs.

2017: TAKKT cash flow

TAKKT cash flow (in EUR million) and margin (in %)



- Decrease in TAKKT cash flow in line with EBITDA development.

in EUR million

	2016	2017
profit	91.4	96.3
+ depreciation	+29.2	+27.1
+/- deferred taxes expense/income	+5.0	-14.4
TAKKT cash flow	125.6	109.1

in EUR million

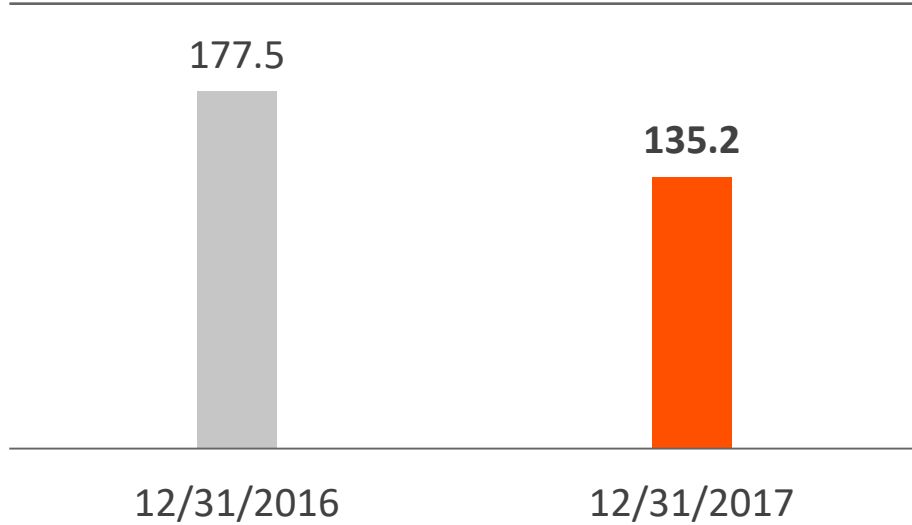
	2016	2017
EBITDA	171.3	150.3
- financial result	-9.5	-8.2
- current taxes	-36.2	-33.0
TAKKT cash flow	125.6	109.1

Cash flow generation

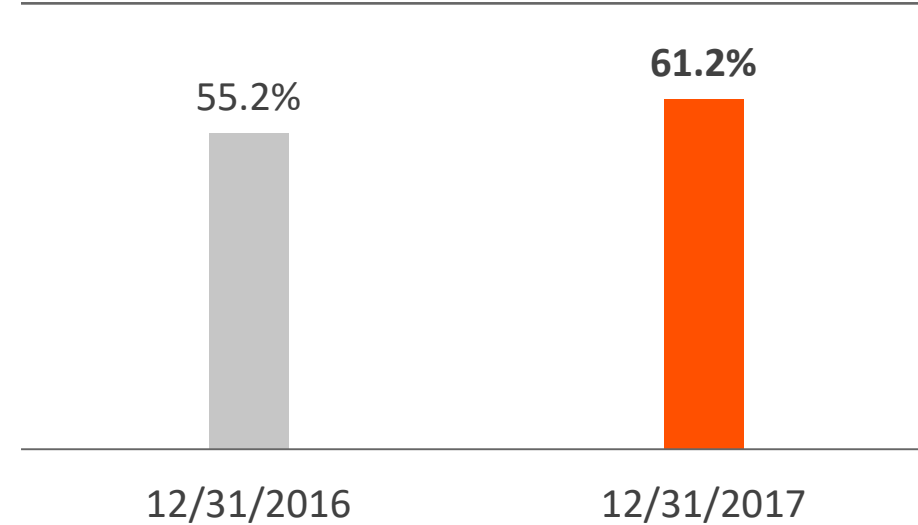
<i>in EUR million</i>	2016	2017	
TAKKT cash flow	125.6	109.1	
Change in net working capital as well as other adjustments	-8.9	-8.7	• Increase comparable to prior year.
Cash flow from operating activities	116.7	100.4	
Capital expenditure in non-current assets	-17.4	-27.8	• Increase in capital expenditures due to investments into the digital agenda of EUR 13.2 million in 2017.
Proceeds from disposal of non-current assets	+0.5	+0.4	
Proceeds from disposal of consolidated companies	+1.6	+0.0	
Free TAKKT cash flow (for acquisitions, payout to shareholders and loan repayments)	101.4	73.0	

Balance sheet

Net financial debt (in EUR million)



Equity ratio (in %)



- Free TAKKT cash flow was mainly applied to
 - dividend payment,
 - repayment of financial liabilities.
- Change in currency rates with positive impact on net financial debt.

- Profit for the period leads to an increased equity ratio.

Organic sales growth

<i>Organic growth</i>	2014	2015	2016	Q1/17	Q2/17	Q3/17	Q4/17	2017
TAKKT Group	+5.5%	+4.7%	+5.2%	+4.1%	-2.3%	-0.1%	-0.1%	+0.4%
TAKKT Europe	+3.3%	+0.7%	+3.5%	+6.6%	-2.5%	+4.6%	+2.2%	+2.6%
TAKKT America	+8.1%	+10.0%	+7.0%	+1.5%	-2.2%	-3.8%	-2.6%	-1.9%

First glance into 2018

- Beneficial market environment for European sales brands in the coming months.
- Picture for the US is less clear at the moment, still uncertainty in some market segments.
- TAKKT expects better year 2018 than 2017.

Appendix: Structure of sales growth

<i>in %</i>	Q1/17	Q2/17	Q3/17	Q4/17	2017
TAKKT Group in EUR	+5.5%	-1.5%	-2.5%	-4.4%	-0.8%
organic	+4.1%	-2.3%	-0.1%	-0.1%	0.4%
currency	+1.4%	+0.8%	-2.7%	-4.6%	-1.3%
acquisition/divestment	-	-	+0.3%	+0.3%	+0.1%
TAKKT Europe in EUR	+5.9%	-3.2%	+4.2%	+1.6%	+2.1%
organic	+6.6%	-2.5%	+4.6%	+2.2%	+2.6%
currency	-0.7%	-0.7%	-1.0%	-1.1%	-0.8%
acquisition/divestment	-	-	+0.6%	+0.5%	+0.3%
TAKKT America in EUR	+5.0%	+0.3%	-7.9%	-11.2%	-3.7%
organic	+1.5%	-2.2%	-3.8%	-2.6%	-1.9%
currency	+3.5%	+2.5%	-4.1%	-8.6%	-1.8%
acquisition/divestment	-	-	-	-	-

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TAKKT AG is headquartered in Stuttgart, Germany.

Upcoming Events

March

- 21. Publication of the annual report 2017 and analysts' conference
- 22. Crédit Mutuel CIC ESN Conference, Paris

April

- 10.-12. Spring Roadshow

Basic data TAKKT share

ISIN / WKN / Ticker	DE0007446007 / 744600 / TTK
No. shares	65,610,331
Type	No-par-value bearer shares
Share capital	EUR 65,610,331
Listing	September 15, 1999
Index	SDAX, prime standard
Designated sponsors	Equinet, Oddo Seydler, Hauck & Aufhäuser

Historic share price development (Xetra)

