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# TAKKT AG

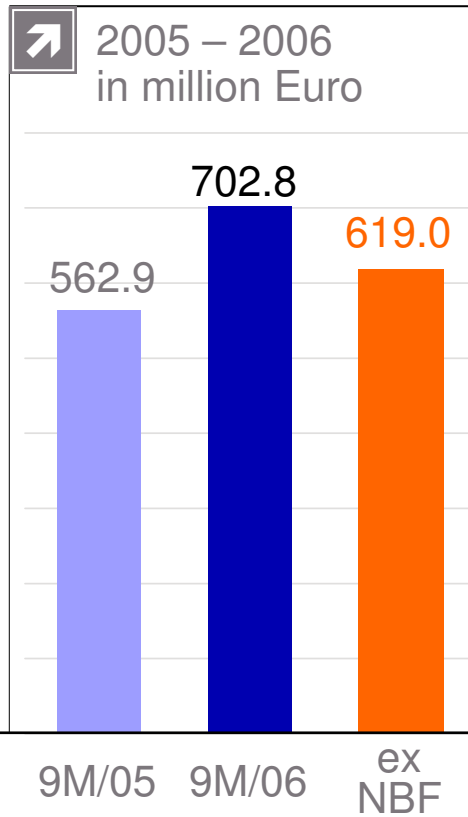
  
BUSINESS EQUIPMENT SOLUTIONS

**Conference Call of TAKKT AG  
2 November 2006**

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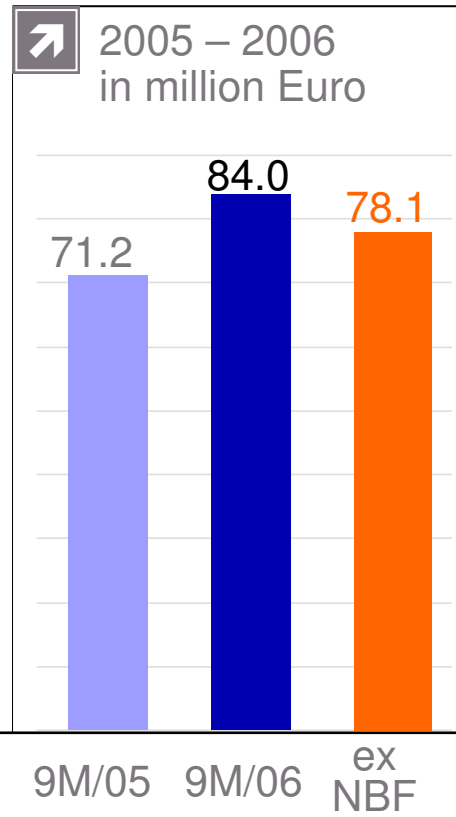
# 9M 2006: TAKKT group

## TURNOVER



+ 24.9% **increase**  
+ 23.9% **currency adjusted**

## EBITDA

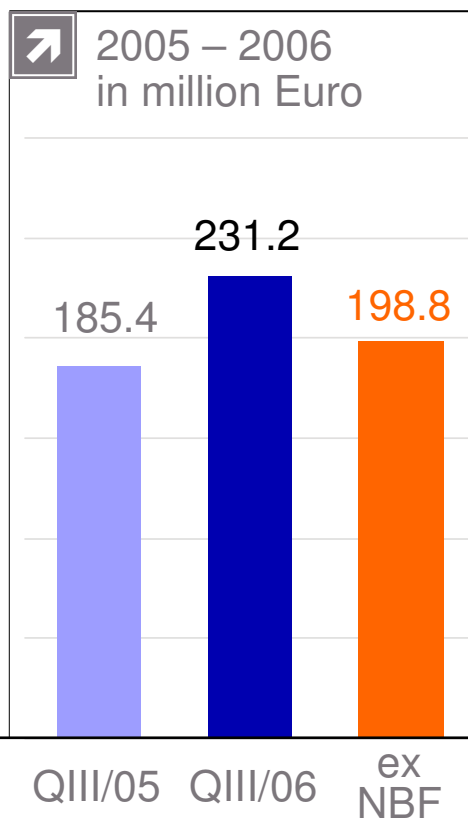


12.6% 12.0% **12.6%** **margin**

## QIII 2006: TAKKT group

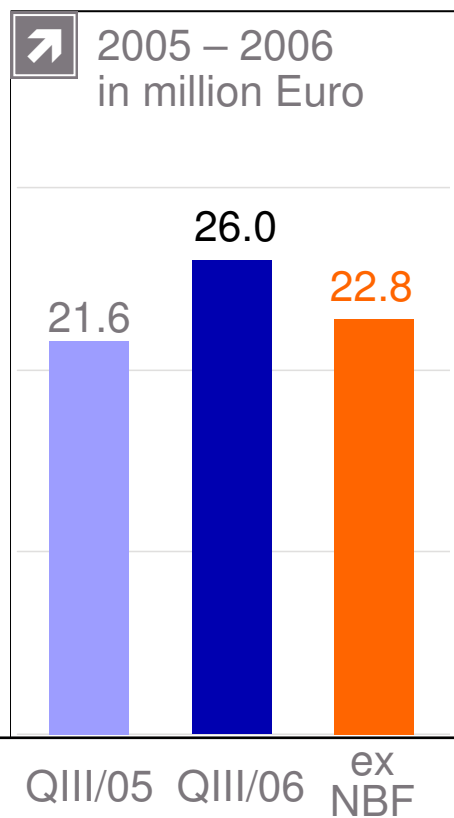
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### TURNOVER



+ 24.7% **increase**  
+ 27.3% **currency adjusted**

### EBITDA

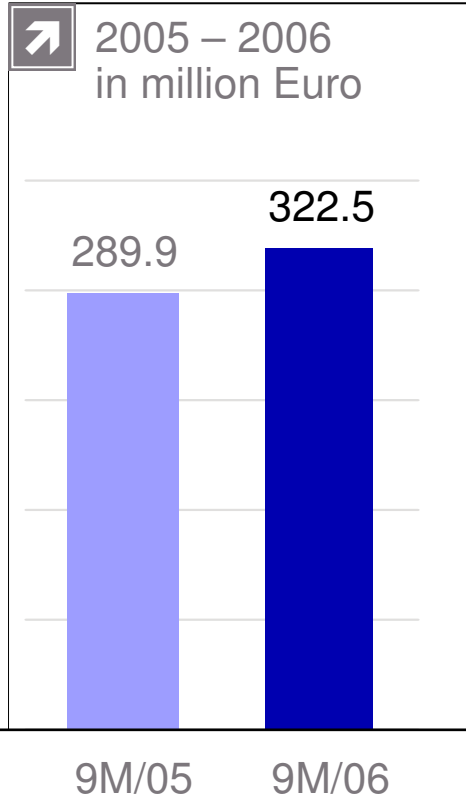


11.7% 11.2% **11.5%** **margin**

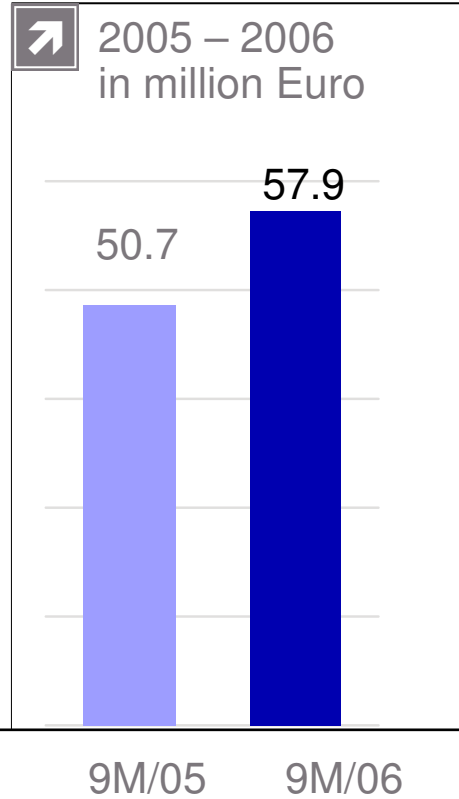
# 9M 2006: KAISER + KRAFT EUROPA

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## TURNOVER



## EBITDA



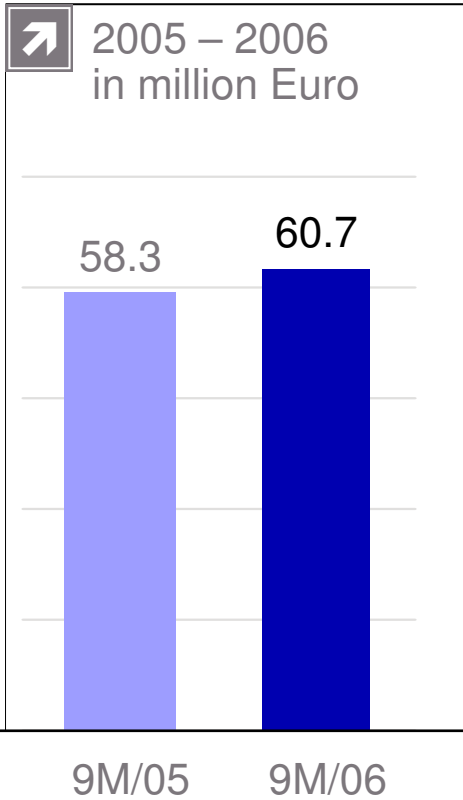
11.2% **increase**  
+11.4% **organic**

17.5%      18.0%      **margin**

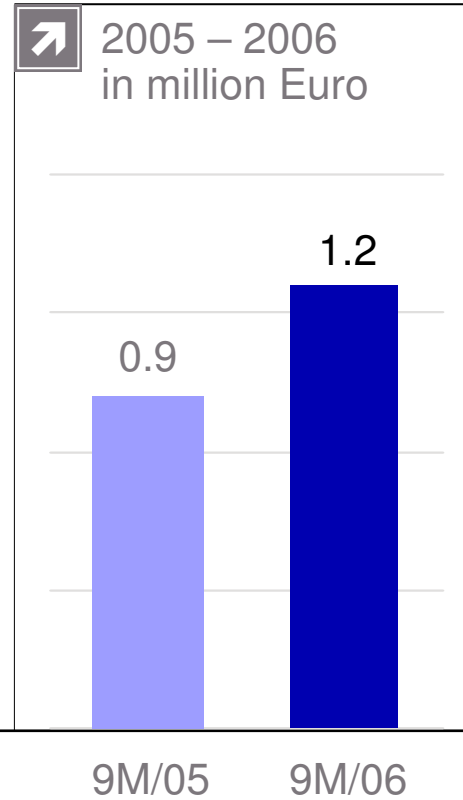
# 9M 2006: Topdeq

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## TURNOVER



## EBITDA



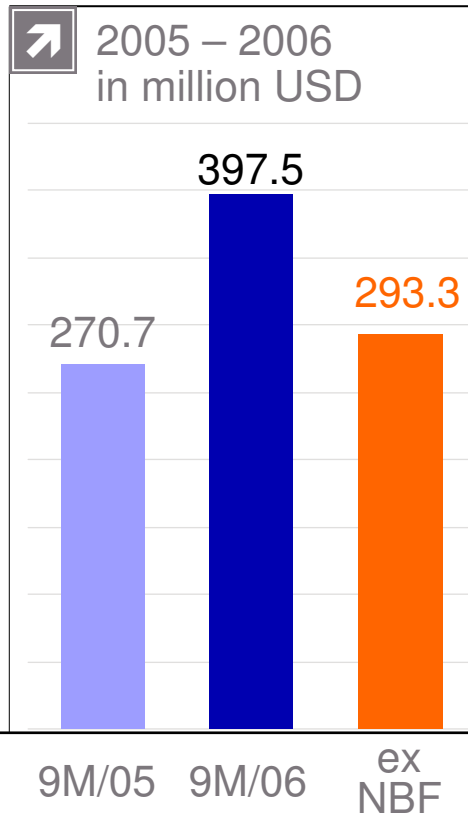
+4.1% **increase**  
+3.9% **organic**

1.5%      2.0%      **margin**

# 9M 2006: K + K America in USD

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## TURNOVER

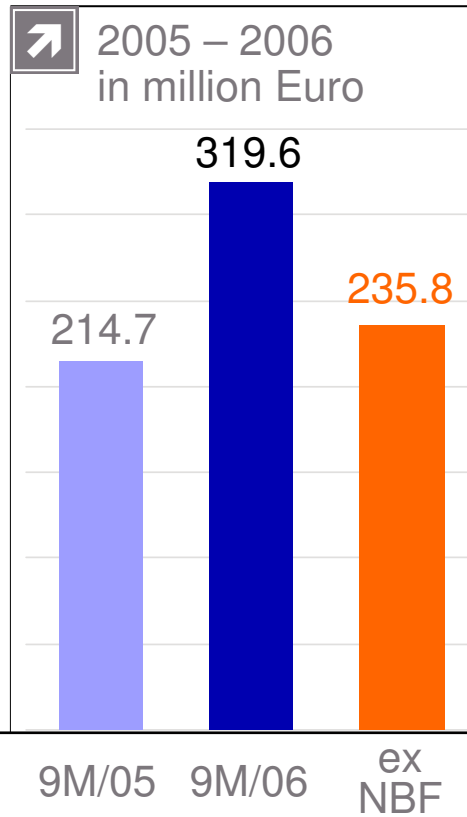


+ 46.8% increase

+8.3% increase ex NBF

# 9M 2006: K + K America in EUR

## TURNOVER

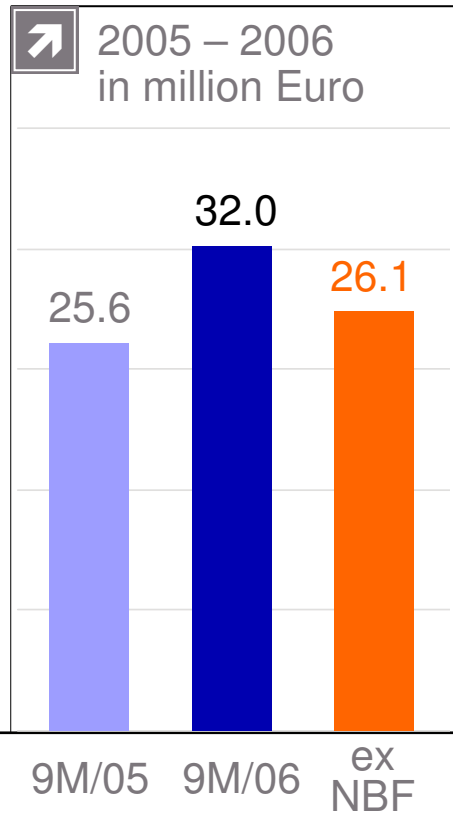


9M/05 9M/06 ex NBF

+ 48.9% increase

+ 9.8% increase ex NBF

## EBITDA

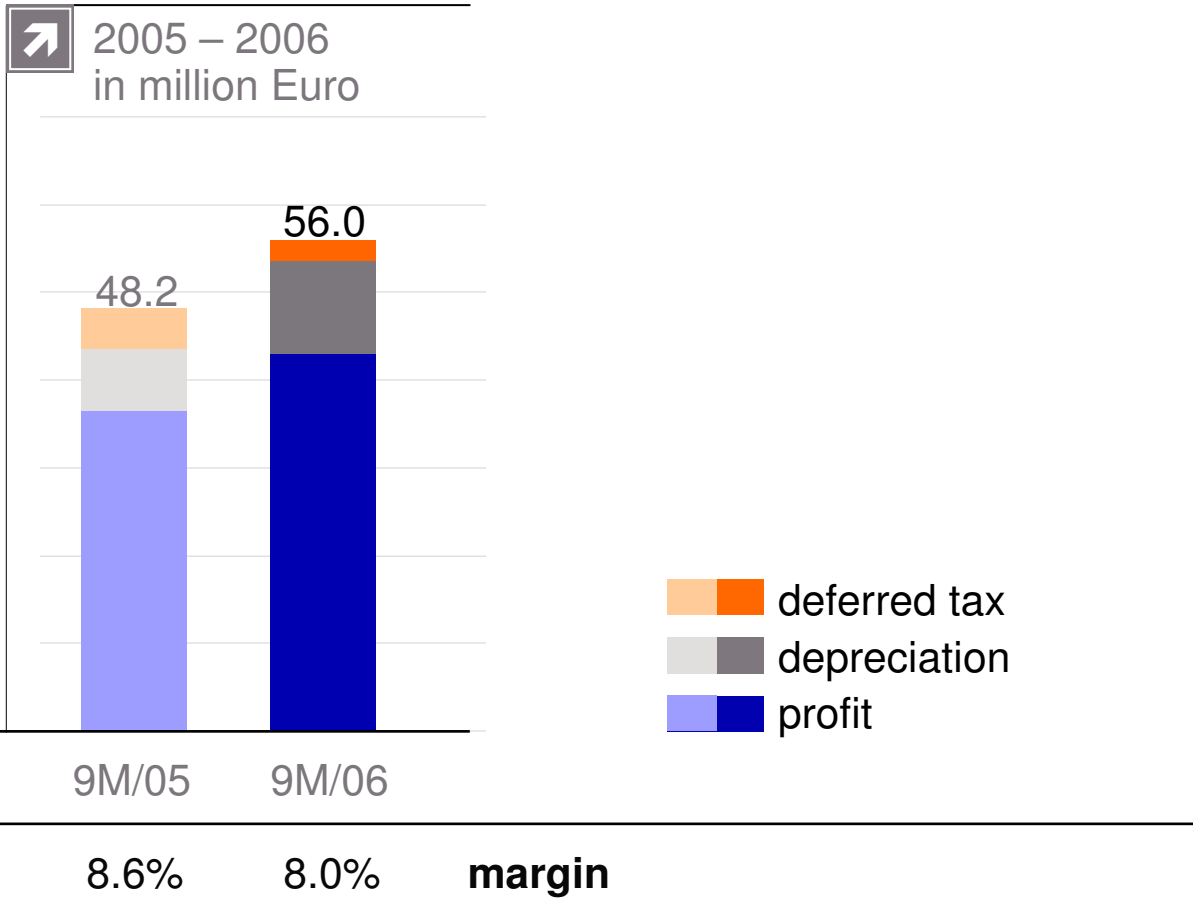


9M/05 9M/06 ex NBF

11.9% 10.0% 11.1% margin

# 9M 2006: cash flow TAKKT group

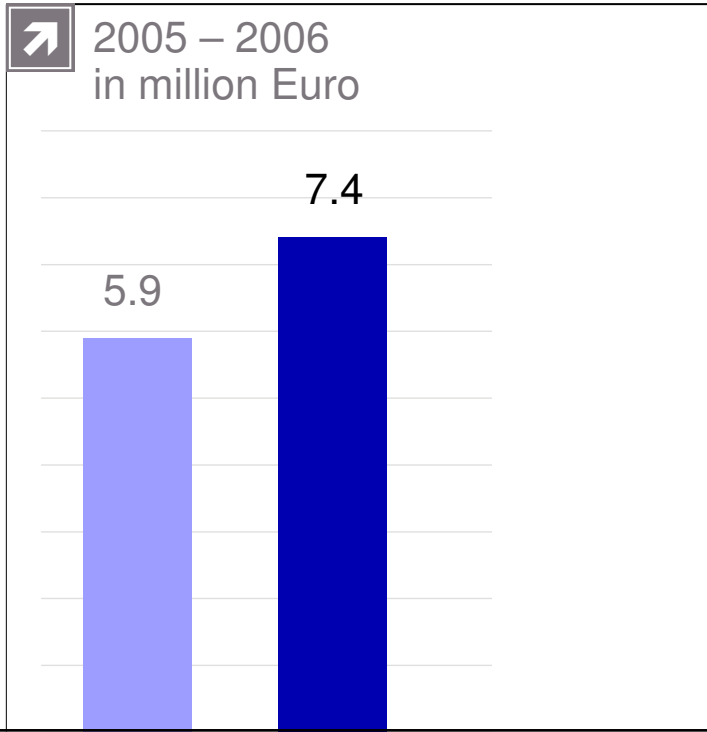
## CASH FLOW



# 9M 2006: investments at normal level

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## INVESTMENTS



9M/05

9M1/06

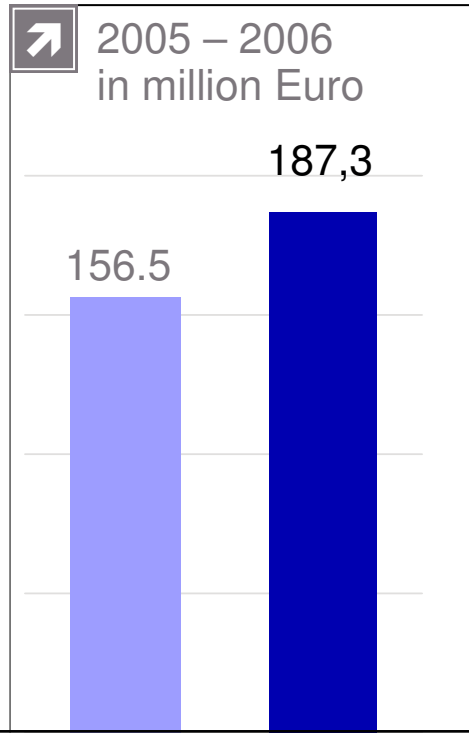
1.0%

1.1%

margin

# 9M 2006: balance sheet

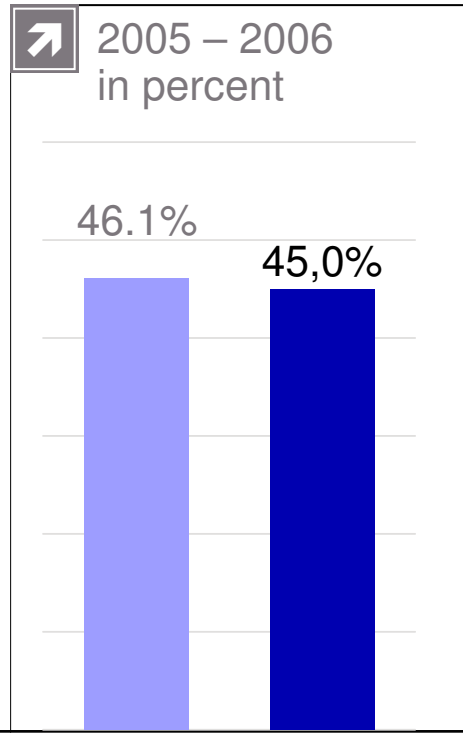
## NET BORROWINGS



31.12.05 30.09.06

1.1797 1.266 USD  
exchange rate

## EQUITY RATIO



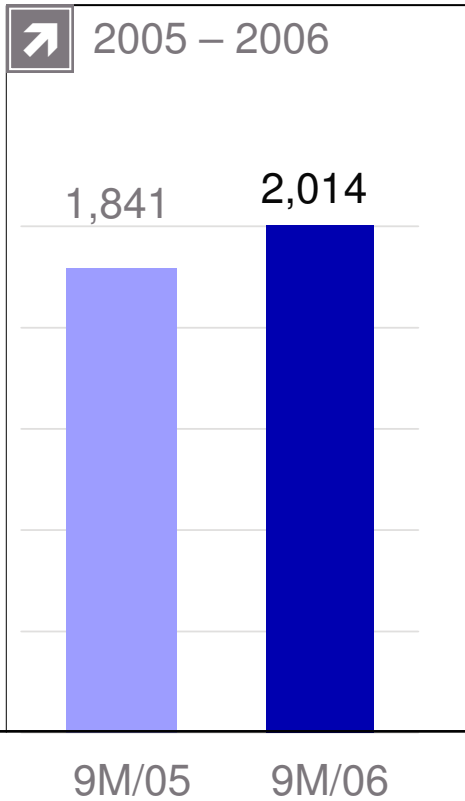
31.12.05 30.09.06

**Pro forma 2005 incl. NBF: 39.8%**

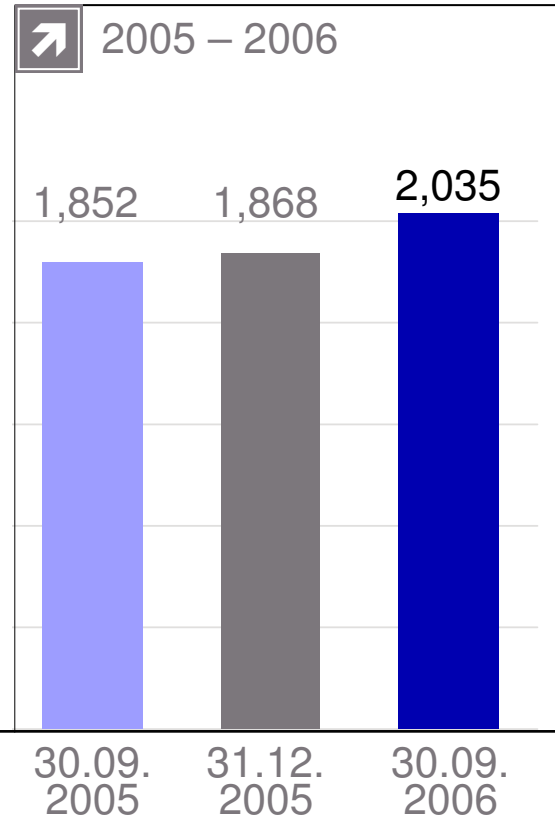
# 9M 2006: employees

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### AVERAGE full time



### At reporting date



**increase 9% mainly due to acquisition of NBF**

## Outlook 2006: TAKKT key figures

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- turnover increase incl. NBF by about 23 percent

- currency adjusted organic growth of about 9 percent

- start-ups and NBF will affect profitability

- gross profit margin remains above 40 percent

- EBITDA margin at upper end of target corridor of 10 to 12 percent